

## Management Consulting

### Career Options in Management Consulting

A management consultant provides external advice for organisations that require specialist expertise or an objective outside perspective on their business. Consultancy usually involves the identification and assessment of a problem or the analysis of a specific area of an organisation, the reporting of findings and the formulation of recommendations for improvement.

### Areas of Work

Consultancy forms can be divided into the following areas;

- **Generalist:** Larger firms, such as Deloitte, Ernst & Young, KPMG, PwC and Accenture. They offer a wide range of services from strategy consulting and human resources, to IT and outsourcing on a global basis.
- **Strategy Consultants:** Offer strategic advice to companies on a project-by-project basis.
- **Human resource consultants:** Offer specialist HR advice
- **Information Technology Consultancy Firms:** Offer specialist IT advice such as defining information needs, systems analysis and design, as well as applications consulting, which involves the implementation of large-scale data software applications such as SAP and Oracle.
- **Financial Consultants:** Offer specialist advice including the installation of budgetary control systems, profit planning and capital and revenue budgeting.
- **Outsourcing Consultancies:** Manage the outsourcing of projects such as IT, Finance and HR.
- **Niche firms:** which are often the results of consultants leaving the larger firms to set up their own consultancies in a particular sector or specialist service - sometimes called boutique or specialist consultancies.

### Resources to Research Management Consulting Careers

#### Websites

- [Prospects](#) – Management Consultant job description and entry requirements
- [Inside Careers](#)
- [Target Jobs](#) you can follow them on Twitter on [@TjobsConsult](#)

### Sector and Labour Market Information

#### Finding Jobs and Experience

- [AllAboutCareers](#): Advice on gaining work experience in Management Consultancy
- [Top Consultant](#) – You can download 'The Definitive Guide to UK Consulting Firms' when you sign up to their newsletter [here](#).
- [Careers Online](#): Internships, placement and graduate vacancies, as well as employer events taking place on campus.
- Specialist Recruitment Consultancies
  - [Beament Leslie Thomas](#) (BLT)
  - [Mindbench](#)
  - [Prism Executive Recruitment](#)

## Useful websites and articles

### Websites

- [Propsects](#): Overview of Business, Consulting and Management sector
- [Consultant News](#): The latest industry news
- [Management Today](#)
- [The Financial Times](#) – Loughborough Uni students can register for free
- [The Economist](#)
- [MCA](#) – Reports on the UK Consulting Industry – some are available to download for free.

### Articles

- [Inside Careers](#)
- [BBC News](#)
- [Deloitte Careers Blog](#)